



The Federation of Telangana
Chambers of Commerce and Industry



MSME SPARK 3.0 Aerospace & Defence Manufacturing

Friday, May 8, 2026 at 9.30 am
Taj Deccan, Hyderabad



India's defence sector is driving growth through "**Make in India**" - creating high-skill jobs, technological innovation, and exponential export growth

ABOUT MSME SPARK 3.0

India's aspiration to become a developed nation by 2047 rests not only on social and economic transformation but also on the strength of its strategic capabilities. Among these, the defence industrial base occupies a pivotal role. For far too long, the country's defence manufacturing ecosystem has remained constrained by restrictive policies, resulting in limited private participation and excessive reliance on imports.

The Defence sector acts as an economic multiplier, driving innovation in aerospace, electronics, and materials. In the current geo-political situation, strengthening of the defence sector has become critical for achieving strategic autonomy—reducing heavy import reliance and ensuring rapid modernisation against border threats.

Realising the defence sector's key role, there has been a significant shift in policy in recent years — opening up to private sector, liberalised FDI norms, corporatisation of the Ordnance Factory Board, and progressive promotion of innovation—all contributing to rapid progress. Defence exports have now reached more than 80 countries.

India's defence sector is driving growth through "Make in India" - creating high-skill jobs, technological innovation, and exponential export growth. Thus, MSME Spark 3.0 has chosen Aerospace & Defence Manufacturing as its focused subject.

KEY STATISTICS: FY 2024-25

Key statistics	FY 2024-25:
Defence production	1.54 lakh crore
Y-o-Y Growth	18%
Private sector contribution	23%
Public Sector contribution	77%
Exports	23,622 crore





Inaugural Session

Setting the Trajectory:
India's Aerospace & Defence Opportunity

Session 1

Defence Offset Policy & Procurement Opportunities

Defence Offset Policy & MSME Policies
Presentations by PSUs and CPSUs on Procurement Opportunities

Session 2

Financial Runway: Schemes, Incentives & Capital Access

SIDBI credit schemes | iDEX, Make-II,
Technology Development Fund | TReDS,
working capital & supply chain financing

Session 3

From Vision to Victory -
Journey of successful MSMEs
in the defence & aerospace market

KEY TAKEAWAYS

- ☑ Understand India's Defence Offset Policy
- ☑ Requirements for MSMEs to register as offset partners
- ☑ Direct procurement briefings from PSUs and CPSUs
- ☑ Navigate government schemes:
- ☑ Access financing pathways- SIDBI credit lines, invoice discounting, etc.
- ☑ Learn from successful entrepreneurs
- ☑ Network with PSU procurement heads, policymakers, investors, and peer MSMEs

WHO CAN ATTEND

- ☑ MSME manufacturers in precision engineering, electronics
- ☑ Entrepreneurs & startups exploring defence, aerospace
- ☑ Existing defence vendors seeking to expand their PSU partnerships
- ☑ Banking & financial institutions
- ☑ Technology providers, R&D firms and innovation-driven SMEs
- ☑ Policy professionals, government officials



The Federation of Telangana Chambers of Commerce and Industry (FTCCI), established in 1917, is an apex Chambers of Commerce and Industry, serving as a vital bridge between industry and government. With a rich legacy spanning over a century, FTCCI has been instrumental in shaping industrial and economic policies while advocating for business-friendly reforms. The Federation represents diverse sectors, from MSMEs to large corporations, providing crucial support through policy advocacy, business facilitation, skill development, and international trade promotion. FTCCI also continues to foster economic growth and sustainable development across Telangana and beyond.

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